



## LARK MUSIC LOFT PRICING

Sept 2024 – Sept 2025

### Private Lessons

#### Lesson Options

<u>30-minute weekly lessons</u> \$180/month	<u>45-minute weekly lessons</u> \$243/month 10% discount	<u>60-minute weekly lessons</u> \$299/month \$17% discount
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#### Trial Lesson

- Each student is allowed one **FREE TRIAL LESSON** per academic year.

#### Tuition Details

- Month-to-month plan (no contracts; no annual commitments!)
- Pay up front for a month of lessons.
- Tuition is due on the first of each month.
- Start any time; pause any time.
- No late fees; no surcharges.
- Auto-Pay is available through the My Music Staff portal.
- Failure to pay by the 15<sup>th</sup> of each month will result in a suspension of classes until the student's account is paid in full.

#### Materials Fee

- Every September, your invoice will include a \$120 Materials Fee (per student).
- This fee covers books, materials, and administrative fees for the entire academic year.
- The Materials Fee is prorated by \$10 per month (i.e. October = \$110; November = \$100; December = \$90; etc.) for new registrants throughout the year.
- No part of the Materials Fee will be reimbursed for any reason.

#### Scheduling

- Lark is open 48 weeks per year. We are closed the weeks of Thanksgiving, Christmas, New Year's, and Spring Break. We are open for all other bank holidays.
- Our pricing model accounts for fluctuations in the number of days per month and holiday closures; tuition will not be prorated when these fluctuations occur.



- Lark Music Loft maintains a strict No Make-Up Policy. Missed lessons will not be rescheduled or reimbursed. Please see the Studio Policy document on our website for details.

## Discounts

- Birdsong Buddies: Refer a friend (or sibling), and get one month free tuition!
  - Your friend just needs to enter your name in the “How did you hear about us” field on their registration form.
- Auto-Pay: Sign up for monthly automatic payments via your My Music Staff portal, and get 2.5% off each month.
- Quarterly Payments: Pay four times per year, and get 5% off.
  - Due 9/1, 12/1, 3/1, and 6/1.
- Annual Payments: Pay for the entire academic year (Sept-Sept) in one lump sum, and get 10% off.
  - Due 9/1, or upon registration.



## Group Classes

### Class Options

<u>Drum Circle</u> 60 mins/week \$125/month	<u>Group Piano/Guitar</u> 60 mins/week \$125/month	<u>Music Together (ages 0-5)</u> 45 mins/week for 10 weeks \$350 Tuition *Payment plans available
\$50 registration fee per student, per semester	\$50 registration fee per student, per semester	Registration fee assessed per family at the beginning of each 11-week session: \$50 for new families; \$35 for returning families.

### Lark After Dark: 18+ Band (Play with the Pros!)

<u>Coffee House Package</u> \$329 1 Rehearsal 1 Gig (@ coffee shop)	<u>Mainstage Package</u> \$499 1 Private Lesson 2 Rehearsals 1 Gig (@ 3 Nations)	<u>Diva Package</u> \$649 1 Private Lesson 2 Solo Rehearsals 1 Gig (@ 3 Nations)
You + 2 Members of the Lark House Band	You + 3 Members of the Lark House Band + 1 other adult student	You + 4 Members of the Lark House Band

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- Start any time; pause any time.
- No late fees; no surcharges.
- Auto-Pay is available through the My Music Staff portal.
- Failure to pay by the 15<sup>th</sup> of each month will result in a suspension of classes until the student's account is paid in full.



### Registration Fee – Music Together

- Music Together classes include a \$50 registration fee per session (i.e. Fall 2024 Session, Winter 2025 Session, etc.).
- Returning families are charged a discounted registration fee of \$35.
- This fee covers take-home materials (songbook, recordings, resource materials) and corporate licensing fees for the current session.
- No part of the Registration Fee will be reimbursed for any reason.

### Registration Fee – Group Piano/Guitar and Drum Circle

- A \$50 registration fee will be assessed at the beginning of each semester (or upon registration).
- This fee covers books and materials for the duration of the class.
- No part of the Registration Fee will be reimbursed for any reason.

### Scheduling

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- Our pricing model accounts for fluctuations in the number of days per month and holiday closures; tuition will not be prorated when these fluctuations occur.
- Lark Music Loft maintains a strict No Make-Up Policy. Missed lessons will not be rescheduled or reimbursed. Please see the Studio Policy document on our website for details.
  - Music Together students are allotted three make-ups per session.

### Discounts

- Birdsong Buddies: Refer a friend (or sibling), and get one month free tuition!
- Auto-Pay: Sign up for monthly automatic payments via your My Music Staff portal, and get 2.5% off each month.



### Friendly Flocks

**Friendly Flocks** is a chamber music offering available to enrolled Lark students. Rather than meeting weekly for an entire semester, these sessions are scheduled ad hoc with the help of the Studio Director and the students' teachers. Sessions are coached by our chamber music faculty. The goal is to enrich and enhance students' music experience by offering a group playing experience.

The fee is **\$32/hour/student**, which will be added to your monthly invoice.

This program is available for all ages and levels! If you are interested in playing with friends— or making new friends by playing in a new group— email [michelle@larkmusicloft.com](mailto:michelle@larkmusicloft.com) to sign up.